

# TUNE-UP MANUFACTURERS COUNCIL (TMC) MEMBERSHIP APPLICATION

10 Laboratory Drive • P. O. Box 13966 • Research Triangle Park, NC 27709-3966  
Phone: 919-549-4800 • Fax: 919-406-1306

**Please return this application with the registration fee amount.**

**Date:** \_\_\_\_\_

• **Check one of the following categories and attach the information requested:**

- |                         |  |
|-------------------------|--|
| Manufacturer:           | A current catalog or other printed material describing the products or services that qualify us for TMC membership is attached.                |
| Potential manufacturer: | A description of the products or services that qualify us for TMC membership and the date on which we expect to be in production are attached. |
| Proprietary marketer:   | Separate sheets listing the proprietary brand names are attached.  |

• **Applicant Information:**

**New Member                      Reinstated Member**

**First Name:** \_\_\_\_\_ **Middle Name:** \_\_\_\_\_ **Last Name:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Street Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **State:** \_\_\_\_\_ **Zip Code:** \_\_\_\_\_

1. What estimated percentage of your annual North American sales is sold to or through:  
Automotive Wholesalers (\_\_\_\_\_%                      Industrial Wholesalers (\_\_\_\_\_%)
2. Through what other channels, such as national accounts, chain stores, direct, etc. is the balance of your sales distributed?
  - \_\_\_\_\_ (\_\_\_\_\_%)
  - \_\_\_\_\_ (\_\_\_\_\_%)
  - \_\_\_\_\_ (\_\_\_\_\_%)
3. How many full-time salesperson(s) represent you? Normally: \_\_\_\_\_ Now: \_\_\_\_\_
4. How many manufacturers representatives represent your company? Normally: \_\_\_\_\_ Now: \_\_\_\_\_
5. Please list your competitors in the markets you serve or for products you manufacture?
  - \_\_\_\_\_
  - \_\_\_\_\_
  - \_\_\_\_\_
  - \_\_\_\_\_

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- ***Membership Dues Information:***

***Annual Dues for Calendar Year 2000 are \$1,000.00 per member company.***

*Membership dues* are payable annually, in advance. All TMC operations are on a calendar year basis, terminating on December 31. Dues for new members will be prorated quarterly and will begin in the quarter in which this application is approved. Prorated refunds will accompany notification of membership acceptance and approval. A check for the entire year should be attached to this application.

It is our understanding that in the event we do not qualify for membership and our application is not accepted, the full amount of our check will be refunded and the application and other data will be returned.

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***(Signature of applicant)***